

Legal Counsel, Americas Seattle, USA

Rayner is a leading developer and manufacturer of ophthalmic implants and pharmaceuticals; it specialises in intraocular lenses (IOLs) and related products used in cataract and refractive surgery. Since the development of the first IOL, Rayner has continuously pioneered IOL design with a goal to improve vision and restore sight worldwide. Today, Rayner's mission remains to deliver innovative and clinically superior ophthalmic solutions that respond to the expectations of our global customers to improve sight and quality of life for their patients.

Why work for Rayner?

Rayner is a unique place to work with its own special culture and people, who are all driven to provide the best visual outcomes for clinicians and patients. We are driven by science to improve performance and safety, and we commit ourselves to be a great partner and to be easy to do business with. Whilst our vision drives and guides what we do, it is our culture and the way we work as well as treat ourselves plus others that form the foundation of what we do. That's why at Rayner we strive to create a workplace where we live our values every day. We invite you to join us on our exciting journey!

Our Careers

Rayner is more than an IOL manufacturer. We have an entrepreneurial spirit that drives us to pursue our vision, supported by a dedicated team who share our beliefs – from research and development engineers to production, sales and support.

Being ambitious, focused, open, respectful and keeping our promises enable us to take on challenges that other businesses simply won't entertain, and it's those qualities we value and nurture in the people we work with. Rayner is also proud to be an equal opportunities employer.

Rayner has a broad portfolio of products across the patient pathway, including monofocal and premium Intraocular Lenses (IOLs), a full range of Ophthalmic Viscosurgical Devices (OVDs), a family of Ocular Surface Disease (OSD) solutions and RayPRO, our recently launched patient outcomes digital platform.

We are looking for an experienced legal counsel to provide advice and support for the Company's operations in the Americas region relating to commercial compliance, legal contracts and other legal matters for a combined life sciences business covering medical devices and pharmaceuticals.

Your key responsibilities will be:

- Providing legal advice across business functions pertaining to a variety of contract, healthcare and compliance matters;
- Assisting with and advising on the Company's healthcare law compliance programs.
- Drafting, review and negotiation of contracts for the Company's commercial activities, including service agreements, consulting agreements, pricing agreements and government and payer contracts.
- Maintaining registrations related to manufacturing and selling pharmaceutical products.
- Managing and ensuring compliance with the Company's obligations to report under states' pricing transparency laws.
- Providing a variety of legal services supporting the Company's commercial activities.
- Managing / overseeing the operation of the Company's healthcare law compliance program.
- Drafting healthcare compliance policies, procedures, and training.
- Assisting with compliance auditing and monitoring, including data analysis.
- Conducting legal research related to federal and state laws pertaining to life science companies.

Experience:

Essential

- Juris doctorate (JD Degree)
- Relevant substantive legal experience in a law firm or in-house legal department (5 to 7+ years)
- Strong background in the commercialization of pharmaceutical products in the US and globally, and laws, regulations, and industry standards impacting commercialization of pharmaceutical products
- Admitted to practice law in at least one state required, with admission in Washington State is preferred
- Experience in the following areas:
 - Drafting and negotiating agreements
 - Relevant expertise and experience with applicable laws and regulations, particularly those pertaining to healthcare compliance
- Excellent interpersonal and communications skills, both oral and written
- Strong data analysis skills
- Experience working with Commercial and Medical Affairs Departments in the life sciences industry

Please apply by sending an up-to-date CV & covering email to recruitment@rayner.com